

Published based on [Mortgage lending is still alive on Chicago's North Shore](#)

# **Mortgage lending is still alive on Chicago's North Shore**



At an open house event in Winnetka I met Diane Falk, a mortgage loan originator at Fifth Third Bank.

I'd been hearing stories of people paying cash for homes because they thought they couldn't get a mortgage, so I asked Diane to talk about that topic and other trends she's seeing on the North Shore.

Duration : **0:4:31**

[youtube Q5Rez6jsVWU]

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